

July 12, 2006

To Whom It May Concern:

I recently had the pleasure of taking a two day Monarch 8.0 Pro Basic course held at our site from Mr. David M. Gross of **MrMonarch**. The hands on course covered beginner to advanced topics of data extraction and reporting using Monarch.

Along with myself there were several other individuals from our IT, Finance, Billing and Patient Records departments. Mr. Gross' training is very dynamic, engaging and informative. Even with the wide array of skills in the room Mr. Gross managed to keep everyone engaged and challenged. He covered the material at a brisk pace and made sure everyone had a clear grasp of the material.

Mr. Gross clearly has a mastery of Monarch and just what it can do. He took many "What if" questions poised by our staff and answered them completely and clearly and provided examples where necessary. Also as part of the class Mr. Gross took one of our larger reports and integrated it into a lesson with a completed project as the result. This project has so far saved us more than \$22,500.00 as we are now able to format our files using Monarch rather than paying third party vendor to do so. It will continue to provide Howard University Hospital a very positive ROI for our training investment.

Mr. Gross also has provided us with very helpful after class support and instruction. He has been very helpful in assisting us to integrate Monarch into our daily routine. Mr. Gross took the time to learn our systems and just what type of data and reports we are working to produce out of Monarch and confirms we are getting exactly what we need.

I strongly recommend Mr. Gross for any of your Monarch training or consulting requirements. I believe the training he provided will have a direct and measurable effect on how our staff does their jobs. He was a pleasure to work with and I would not hesitate to bring him back should the need arise.

Claudius Gamal Moore

Systems Manager Patient Accounts

Howard University Hospital